

reminiscence

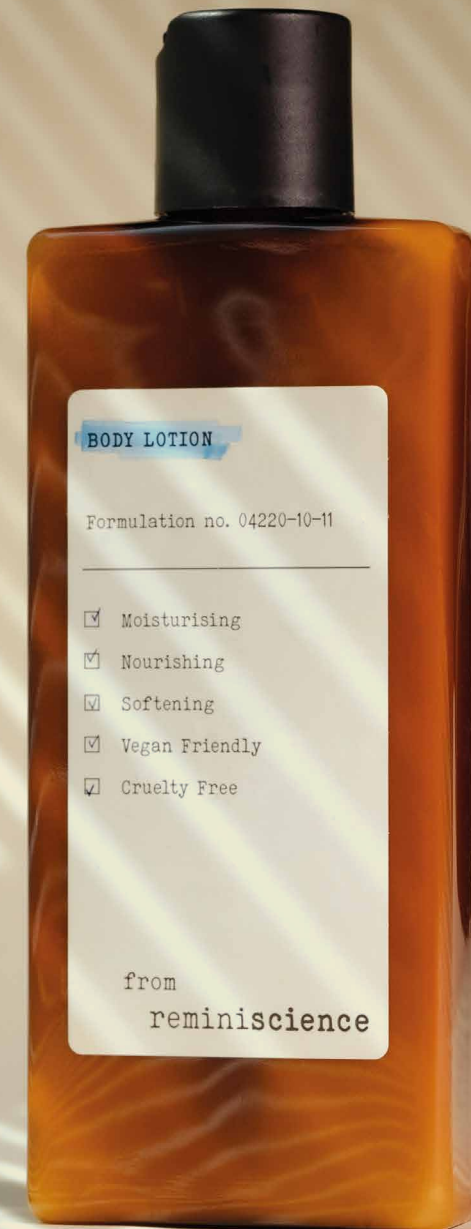
MARKETING PLAN OVERVIEW.

Welcome

reminiscience

TRUSTED BOTANICS. MODERN METHODS.

FOR ILLUSTRATION PURPOSES ONLY. This document is simply a description of how commissions may be earned under the reminiscience Compensation Plan. Any potential compensation is based on actual sales results and no commissions or bonuses are ever paid simply for introducing new people to reminiscience. All references to income or earnings, actual or potential, implied or stated, are for explanation and illustration purposes only. They should not be construed as average or typical. reminiscience does not warrant, guarantee or assure that any level of income, earnings or success can or will be attained by any reminiscience Independent Distributor. All reminiscience distributors are responsible for meeting all qualifications, deadlines and/or customer requirements of their applicable level. Actual earnings or income will vary based on each distributors level of sales and will be a result of various factors such as expertise, ability, motivation and time spent promoting and selling Reminiscience products and services.



Ways to earn at reminiscience

- ☒ Retail Commissions
- ☒ Retail Rank Rewards
- ☒ Guaranteed Minimum Pay
- ☒ Team Commissions %
- ☒ Match 1
- ☒ Match 2
- ☒ Personal Volume Plus+
- ☒ Rollover
- ☒ R-Cash
- ☒ Speed Start Rewards



RETAIL

All reminiscence independent distributors can establish a customer base and earn for sales of products. Retail earnings are set at 50% of the CV (commissionable volume) per product. There are no minimum sales requirements or targets to earn retail commissions. This can be either in the form of a wholesale discount (to be marked up for hand-to-hand offline customers) or commission payout.

These commissions on retail (not wholesale) sales are paid out on a weekly basis on a Friday for the previous weeks personal sales. The week period is from Monday to Sunday.

Please note that it is against terms to bulk purchase or keep excessive stock. *

*Please refer to reminiscence distributor Policies and Procedures


VOLUME TYPES

Every product will have a CV (commissionable volume) and RV (retail volume) value assigned to it. These volume types are used to calculate bonuses from and ensure that no matter which currency is used there are standard volume values for each product. The base currency is £GBP, therefore each point is worth £1

RETAIL RANK REWARDS

From the time a distributor enrolls every personal sale is recorded for their duration at reminiscience. Personal Retail Volume (PRV) total accumulates with these sales.

You hit a Retail Status when you achieve the following accumulated RV milestones shown in the below table.



Status	PINK (R)	BLUE (R)	GREEN (R)	ORANGE (R)	PURPLE (R)	RED (R)	BLACK (R)
RV Accumulated	500	5000	10,000	20,000	40,000	80,000	160,000
Product Reward Count	1	2	4	6	10	20	40

As you achieve each Retail Status you are rewarded with a number of free products from a menu applicable to the rank status.

CRYSTAL AND WHITE STATUSES

Crystal Status is awarded to Distributors that make sales of 100RV or more in a calendar month period.

White Status is awarded to Distributors that are qualified as Crystal Status and have a personally enrolled Crystal Status Distributor on each leg in a calendar month period.

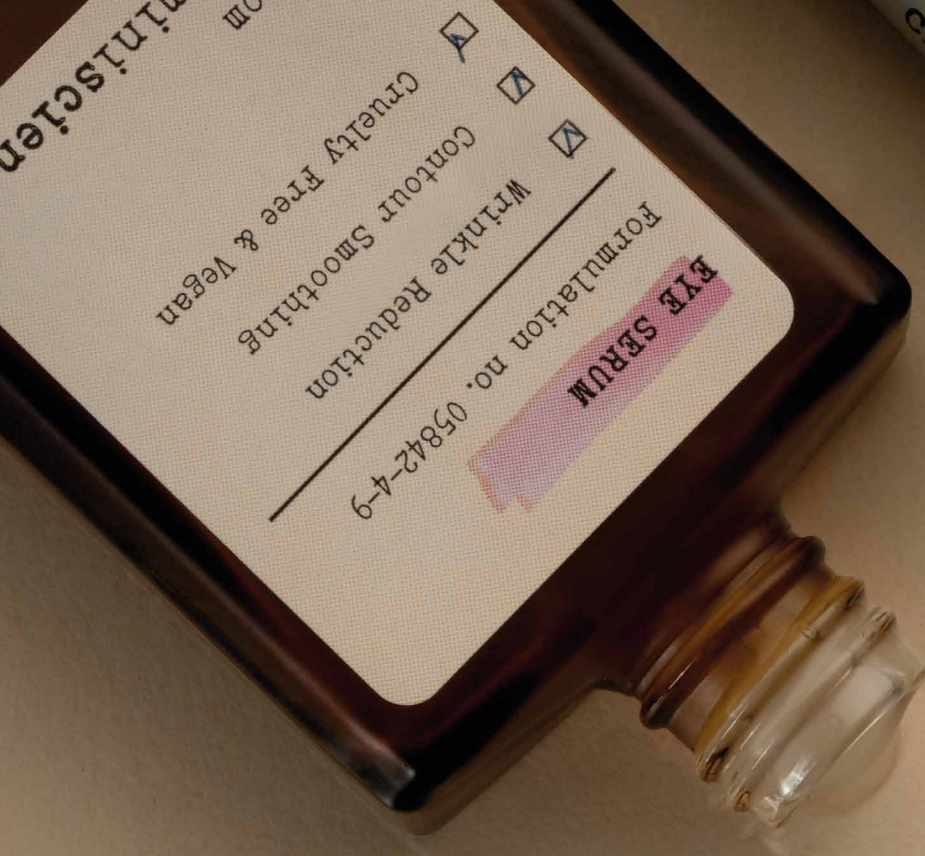
At White Status or higher Distributors are eligible for Team Commissions.

At Yellow Status or higher Distributors are eligible for Team Commissions,

Guaranteed Minimum Pay, and Match Bonus

Please refer to the Overview Table on pg.11 for all Status criteria and bonus eligibility.





GUARANTEED MINIMUM PAY

Each Leadership/Management Status has a set of criteria that can be found on pg.11

When these criteria are met, you will get paid as a minimum the amount shown below.

This is the minimum payment you will receive for the month you hit the respective Status.

Status	YELLOW	PINK	BLUE	GREEN	ORANGE	PURPLE	RED	BLACK	SILVER	GOLD	PLATINUM	DIAMOND	CROWN DIAMOND
£ Guaranteed Pay Month	£110	£210	£375	£650	£1,400	£2,250	£4,800	£8,500	£18,000	£28,500	£60,000	£100,000	£205,000

In addition to Guaranteed Minimum Pay:

- ☒ Retail Commissions
- ☒ Retail Rank Rewards
- ☒ Team Commissions %
- ☒ Match 1
- ☒ Match 2
- ☒ Personal Volume Plus+
- ☒ Rollover
- ☒ R-Cash
- ☒ Speed Start Rewards

TEAM COMMISSIONS

Team commissions are calculated as a percentage of any Payleg CV that is over and above the Payleg CV required to achieve the respective Status. (please refer to pg.11)

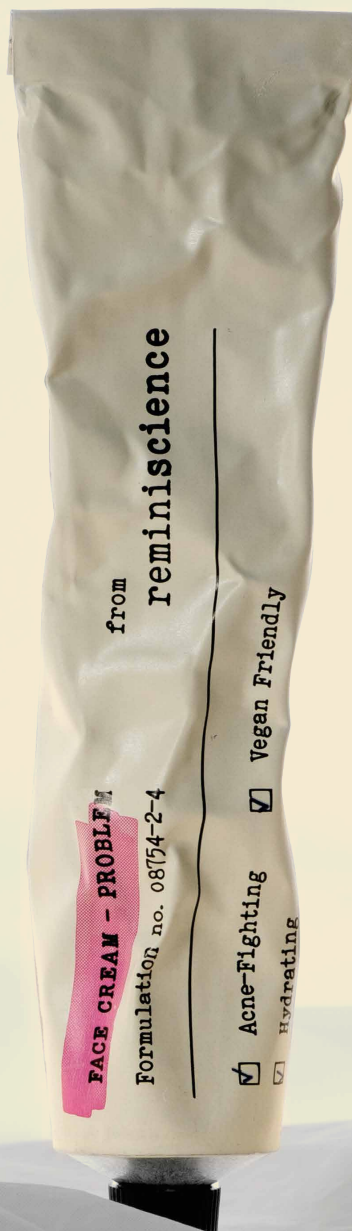
Payleg is the word used to refer to whichever leg (left or right) has the lesser amount of CV. The percentages are:

Status	WHITE	YELLOW	PINK	BLUE	GREEN	ORANGE	PURPLE	RED	BLACK	SILVER	GOLD	PLATINUM	DIAMOND	CROWN DIAMOND
Team Commissions %	10	10	11	12	13	14	15	16	17	18	19	20	20	20

* N.B. Team commissions are paid out monthly on the 10th of the following month.

PERSONAL VOLUME PLUS+

At the end of the month your personal CV (PCV) will fall automatically into your Payleg and be counted towards your Status level and will be paid on as per the percentages in the Team Commissions table and Status.



MATCH 1 AND MATCH 2

At Pink Status and higher you become eligible for Match 1 and Match 2.

Match 1 is based upon your personally enrolled Distributors. Match 2 is based upon their personally enrolled Distributors.

This bonus will consider the combined payments for Guaranteed Minimum and Team Commissions of those Distributors and payout according the following percentages of those totals.

Status	WHITE	YELLOW	PINK	BLUE	GREEN	ORANGE	PURPLE	RED	BLACK	SILVER	GOLD	PLATINUM	DIAMOND	CROWN DIAMOND
Match 1	/	/	30	30	30	40	40	40	40	50	50	50	50	50
Match 2	/	/	/	5	10	15	20	25	30	35	40	45	50	55

RULES:

- Match 1 and 2 percentages are based on the paid-as rank of the Distributor being paid.
- Match 1 and 2 matches earnings based on the Guaranteed Minimum Pay and Team Commissions combined of the Distributors being matched from.
- Match 1 and 2 is paid on all distributors in the 1st and 2nd generations irrespective of where they are in the structure.
- The Distributor being paid can earn up to the Guaranteed Minimum Pay amount for their respective Status in total from Match 1 and 2.

STATUS CRITERIA.

Status	AFFILIATE	CRYSTAL	WHITE*	YELLOW	PINK	BLUE	GREEN	ORANGE	PURPLE	RED	BLACK	SILVER	GOLD	PLATINUM	DIAMOND	CROWN DIAMOND
Personal RV	0	100	100	100	100	100	240	240	240	240	240	360	360	360	360	360
Pay Leg SV				500	1500	3000	5000	10,000	15,000	30,000	50,000	100,000	150,000	300,000	500,000	1,000,000
L1 Group RV				525	1555	1785	2380	3230	3570	4380	5270	8840	10710	13260	17850	20100
New PE Active					1	1	1	1	1	2	2	2	2	2	2	2
Rank Legs								1x Blue	2x Blue	3x Blue	3x Green	3x Purple	3x Red	3x Black	3x Silver	3x Gold

* N.B. All Statuses at White or Higher are Binary Qualified Statuses.

PAYOUT TABLE.

Status	AFFILIATE	CRYSTAL	WHITE	YELLOW	PINK	BLUE	GREEN	ORANGE	PURPLE	RED	BLACK	SILVER	GOLD	PLATINUM	DIAMOND	CROWN DIAMOND
£ Guaranteed Min Pay				£110.00	£210.00	£375.00	£650.00	£1400	£2250	£4800	£8500	£18,000	£28,500	£60,000	£100,000	£205,000
Retail %	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%
Team Comms %			10%	10%	11%	12%	13%	14%	15%	16%	17%	18%	18%	20%	20%	20%
Match 1 %					30%	30%	30%	40%	40%	40%	40%	50%	50%	50%	50%	50%
Match 2 %						5%	10%	15%	20%	25%	30%	35%	40%	45%	50%	55%

CUSTOMER REWARDS

R-CASH

When a Distributor makes sales that meet the 100 RV Active Level of sales in the first 10 days of the month, they will be rewarded with £15 worth of R-Cash.

You can be rewarded R-Cash in a variety of other ways too like one off promotions and specials.

CUSTOMER PROMOTIONS

£45 Order: Free Shipping

Every Customer can accept Free Shipping at checkout on their first order every month if the order is over £45

£75 Order: Free Shipping + 10% Discount

Every Customer can accept Free Shipping and 10% Discount checkout on their first order every month if the order is over £75

This does not affect any Retail Commissions or Volumes for the sales.

CUSTOMER REFERRAL

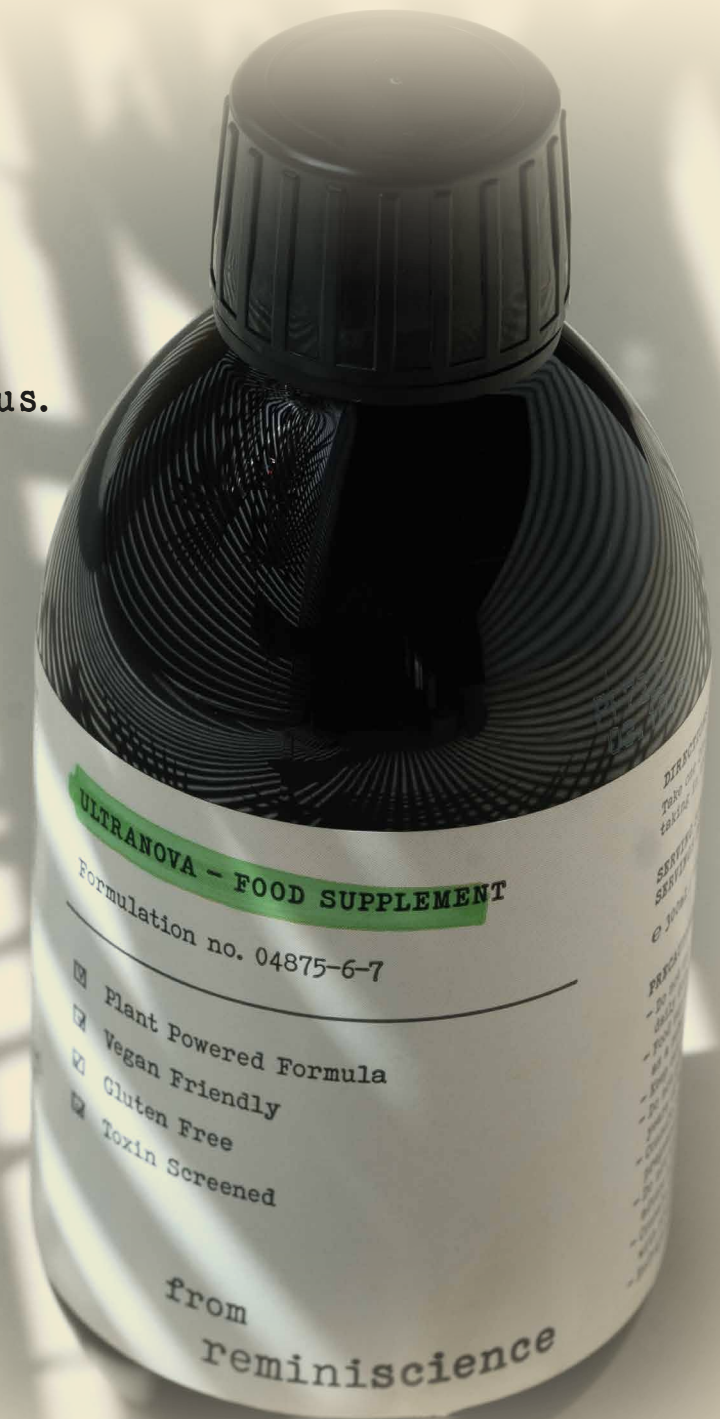
If a customer refers someone to reminiscence and they purchase something, the referring customer will receive 10% off the purchase as an R-cash bonus.

This can be done as many times as they like and the R-Cash bonuses accumulated.

The **referred customer also receives 10% off** their first purchase irrespective of price.

SPEED START REWARDS

These rewards will be launched in 2023



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